# PRESS KIT



Italy, June 2022



### Fact sheet

We think globally and act locally. Our decisions are based on 30-plus years of sound property experience and profound knowledge of the markets we operate in.

#### Who are we?

Goodman is an integrated commercial and industrial property group that owns, develops and manages real estate, including warehouses, large scale logistics facilities, business spaces and data centres globally.

Goodman also offers a range of investment property funds, giving investors access to our specialist fund management services and commercial and industrial property assets.

Goodman's success is founded on the quality and integrity of our people and the long-term relationships we build with our stakeholders (customers, architects, general contractors, local authorities, government services...) plus an unrivalled knowledge of the industrial property markets in which we operate.

#### Investment management in Continental Europe

Goodman offers two distinct investment management platforms in Continental Europe that invest in high-quality logistics properties.

- + Goodman European Partnership (GEP) with a €3.7 billion portfolio of 80 logistics assets across six countries
- + KWASA Goodman Germany (KGG) with a €995 million portfolio of 12 logistics assets in Germany.

#### Sustainability vision

At Goodman, we are committed to reducing, by 2030, our absolute (scope 1 and 2) emissions by 70 percent and our relative (scope 3) emissions by 55 percent from a 2019 base year. This means we're the first major logistics real estate developer to establish a science-based externally-validated climate strategy that will bring our emissions within a 1.5°C trajectory.

Read more about  $\underline{\mathsf{GreenSpace+}}$ 



total assets under management

115

properties under management

18.3M SQM

bussiness space under management

1,700+

customers globally

### Goodman in Italy

Goodman opened the Italy office in March 2018, leveraging the growth opportunities of e-commerce. We currently manage multiple built-to-suit facilities dedicated to urban logistics strategically located across northern Italy.



#### Strategy

We focus on high-quality properties in key locations close to large urban populations, such Milan and critical infrastructures, such as major arterial roads, ports, airports and distribution hubs.

From concept to delivery, we have an in-house capability to deliver on all aspects of the development process. This strategy ensures "ownership" by the Goodman team to deliver on time and to specification.

We are a market leader offering customers the best value for money and taking a partnership approach to property development and management. This partnership philosophy has enabled Goodman to develop long-term relationships with highly valuable customers, such as Amazon.

#### Expertise

Our expert teams have successfully designed, built and managed tailored property solutions for our customers across various industries, including logistics and e-commerce. We actively leverage our industrial sector expertise, proven experience and global operating platform to provide tailored property solutions to suit specific business requirements.

#### Operations

Goodman Italy consists of approximately 10 experts dedicated to managing operations from our Milan office. Their work is supported by Goodman's CE team at its European headquarters in Brussels.

## Managment



Stefano Fiero
Country Manager at Goodman Italy

"As a logistics real estate partner, we want to build long-term relationships with our customers, offering high-quality spaces near hotspots across Italy."

Stefano Fierro is Country Manager for Goodman in Italy, where he develops and executes business strategies, implements innovation and leads the local team.

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Goodman is a global integrated property group that owns, develops and manages logistics and business space. We have an extensive development pipeline for flexible and functional logistics space across Europe. Our integrated customer service offering is at the heart of everything we do. Working with customers throughout each stage of a project allows us to develop a thorough understanding of their needs, resulting in long term relationships and creative solutions.

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